VIVA SCOUT

MARKET REACH AND APPROVED EMAIL FOLLOW-UP FOR EXPORTERS

Finds. Drafts. You approve.

VIVA SCOUT finds companies in your target market, runs a sequence of one introduction and at most two follow-ups, labels every reply with its intent and drafts the answer. You approve the send.

RULES

01	One introduction, at most two follow-ups.
02	A prepared reply waits for your approval.
03	Every contact keeps its lawful basis.
04	Discovery uses business listings only.
05	Free-mail domains never become companies.
06	Unsubscribe and sender identity in every message.
07	Sending to recipients in Türkiye is off.

2026

HOW IT WORKS

Three screens, one approval.

01 REACH

Find companies or bring your list.

Business discovery from map and web listings: company details and corporate addresses only. When you upload your own list, every contact is tagged with a lawful basis.

Company	Lawful basis
Vellmark AB vellmark.se	B2B role address
Rennholt Brandschutz GmbH rennholt-brandschutz.de	Customer relationship
Ardento Sicurezza S.r.l. ardento-sicurezza.it	Inbound request

02 CAMPAIGN

One introduction, at most two follow-ups.

Pick a market, write the introduction and the follow-ups. The sequence stops at the first reply and the conversation moves to the inbox.

01 Introduction	02 Follow-up 1	03 Follow-up 2
Sent	Scheduled	Waiting

The sequence stops at the first reply.

03 INBOX

Every reply is labelled, its answer drafted.

Replies land with an intent label; the prepared answer waits for your approval. Hand over to sales and automatic follow-ups stop.

Needs you — Asks for price

purchasing@vellmark.se

“Thanks for reaching out. Could you send the price list and lead times for the 6 kg units?”

Approve draft and send | Hand over to sales

You approve.

A prepared reply is waiting for your approval.

Two languages
Turkish and English interface.

Light and dark
One colour pair: navy and white.

Roles
Owner, manager and member.

Next release
Your own Google Workspace or Microsoft 365 mailbox.

EARLY ACCESS aisales@vivafire.com

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